

GOVCON INSIGHTS – SEPTEMBER 2025

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Welcome Message

*Welcome to the September edition of
GovCon Insights!*

Fall is always a busy season for government contractors. Contract awards are wrapping up, indirect rates are under review, and year-end audits are just around the corner. At VSINGH CPA, we know how important it is to stay ahead of deadlines and informed about changes in the GovCon landscape.

In this issue, you'll find updates on key policy shifts, practical compliance tips, and highlights from the industry events we've attended over the past month. You'll also see where to connect with us next and how to access new tools and resources designed to keep your business compliant and cash-flow strong.

Featured Articles

- "What Are Provisional Billing Rates (PBR) — Demystified"
- "How to Get Your PBR Approved: Tips and Templates"
- "Calculating PBR: Forecasting, Pools, and Allocation Insights"
- "Common PBR Mistakes to Avoid During Year-End"
- "Audit Ready: Reconciling PBRs with Final Rates"



Each topic aligns with your PBR-focused theme and complements your forthcoming content schedule.

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Industry Updates

- **Major FAR Overhaul Launched**

The Office of Federal Procurement Policy (OFPP) has unveiled a landmark FAR rewrite—plain-language based, stripping non-statutory rules to speed contract issuance.

- **Draft FAR 2.0 Revisions Open for Comment**

Initial updates to FAR Parts 1, 34, and 52 are now published, with a public comment period open through September 30, 2025 at 12 PM EST.

- **Rapid Acquisition Trends Growing**

The DoD is pushing for faster procurement via Commercial Solutions Openings (CSOs) and Other Transaction Agreements (OTAs), which bypass many FAR compliances—ideal for innovative GovCons but requiring careful risk review.

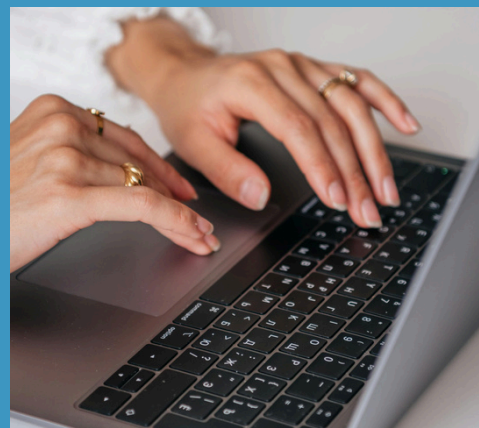
Quick GovCon Tips

- **Monitor PBRs Quarterly** – Compare actual indirect costs versus your projected PBRs and adjust proactively to avoid large year-end true-ups.
- **Document Your Assumptions** – Keep clear notes on cost forecasts, revenue drivers, and labor allocations to support audit scrutiny.
- **Communicate Early with DCAA/ACO** – Submit your PBR proposal early and follow up—letting them know you plan to begin billing within 30 days helps prevent payment delays.

Read More – Industry Updates Sources

For those who want to dive deeper into this month's policy changes:

- [Office of Federal Procurement Policy – FAR Rewrite \(whitehouse.gov\)](https://www.whitehouse.gov/policy/far-rewrite/)
- [FAR Council Draft Rules \(acquisition.gov\)](https://www.acquisition.gov/far-council-draft-rules/)
- [DoD Rapid Acquisition Guidance \(defense.gov\)](https://www.defense.gov/do-d-rapid-acquisition-guidance/)



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Events: Where We've Been

Recap – Late July / August

- July 31 – POC Air & Space Defense Summit

Focus on AI, space comms, and resilient architectures; great conversations with primes and mission leads.

- Aug 7 – SAME NoVA Post August Lunch
Updates from Arlington National Cemetery on a \$400M expansion; strong owner/engineer audience relevant to capital planning and compliance.

- Aug 22 – Virginia Apex Accelerator Path to Partnership: Subcontracting Conference

Matchmaking with large primes; sessions on certifications, BD, and market readiness.

- Aug 26 – POC Navy Summit
Panels on GenAI in decision-making, UXV, Zero Trust, and speed-to-fleet prime contacts exploring modernization and data integrity.

- Aug 27 – NDIA Emerging Technologies for Defense Conference

Emerging tech, operational needs, and business opportunities ideal for positioning finance/compliance readiness for innovators.

Where We're Going

September

- Sept 25 – VSCPA Government Contracting Conference

A full-day conference hosted by the Virginia Society of CPAs, bringing together GovCon finance, legal, and compliance leaders. Sessions cover accounting updates, regulatory shifts, and best practices for contractors.

Stay Connected

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<https://www.youtube.com/@vsinghcpallc>
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Get In Touch

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Thanks for staying connected with GovCon Insights! If you'd like help setting or reconciling your PBR before year-end, book a GovCon consultation with us today. Follow VSINGH CPA on LinkedIn for daily GovCon tips and updates.